

# Professional Profile



## Harlan Reichle, CCIM, SIOR

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### Clients Represented

- State Teachers Retirement System of Ohio
- Fifth Third Bank
- Tolson Enterprises
- Tarragon Realty Investors, Inc.
- ARCAP
- First Industrial Realty
- Whitehurst
- Rudolph Libbe Properties
- Barone Enterprises
- DDRS
- GE
- Cedarwood Development
- MidFirst Bank
- Huntington Bank
- LNXR
- Dermody Properties
- James (Skip) Aston
- West Valley Dev./ Craig Harris
- Monroe Bank & Trust
- Trimont Real Estate Advisors
- Maumee Valley Properties / Joe Goodell & Gary VanCleaf
- TransCon Builders, Inc.

## Professional Experience

Mr. Reichle is the President and CEO of The Reichle Klein Group. In addition to his management duties, Mr. Reichle leads Reichle Klein's Investment Property Advisors team, which serves investment property owners in Northwest Ohio and Southeast Michigan.

The Investment Property Advisors team specializes in private market real estate sales. The team's expertise is in understanding the capital markets, knowing and accessing private capital investors as well as underwriting and developing marketing strategies for investment properties. Their in-depth knowledge and ability to source private capital have served to create optimum value for their clients. They leverage web marketing technology and their proprietary national investor database to create a national market for Toledo area assets. In all, The Reichle Klein Group Investment Property Advisors have participated in sales with a total consideration in excess of \$413,000,000.

Mr. Reichle is licensed in Ohio and Michigan and has worked in the Brokerage Industry since 1982. Following is a partial list of properties Harlan has transacted:

Apartments	Property Size	Value
Lloyd Portfolio	952 Units	\$31,500,000
Harris Portfolio	951 Units	\$23,000,000
ARCAP Portfolio	946 Units	\$15,000,000
Swan Park	589 Units	Undisclosed
Arbor Glen Apartments	504 Units	\$ 6,800,000
Beacon Place	201 Units	\$ 6,325,000
Green Meadow Apartments	190 Units	\$ 4,150,000
Westridge Apartments	190 Units	Undisclosed
Orchard Farm & Christie Corners	162 Units	Undisclosed
Hamlet at Maumee	162 Units	Undisclosed
University Hills	156 Units	\$ 2,585,000
North Towne Villas	146 Units	\$ 6,300,000
Enclave II	144 Units	\$ 7,200,000
Covington Greens Apartments	144 Units	\$ 6,600,000
Walbridge Apartments	130 Units	Undisclosed
Oasis at InverWest Apartments & Villas	103 Units	\$ 8,435,000
Longwood Apartments	100 Units	\$ 1,400,000
Tudor Arms	96 Units	\$ 1,790,000
Tudor Arms	96 Units	Undisclosed
Bayview Apartments	96 Units	\$ 429,000
Park Lane Luxury Apartments	94 Units	\$ 1,100,000
Devonshire Apartments	87 Units	\$ 1,200,000
Hidden Village	72 Units	\$ 2,200,000
Stanbery Homes Portfolio (Oak Ridge Dr.)	48 Units	\$ 1,550,000
Greenleaf Apartments	48 Units	\$ 1,200,000
Stateline Apartments	32 Units	\$ 480,000



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Apartments	Property Size	Value
📍 O'Loughlin Portfolio (Shadow Lane & Hilltop Lane)	30 Units	\$ 783,600
📍 Eagle Springs	29 Units	\$ 735,000
📍 LeParc	27 Units	\$ 800,000
📍 2905 Tremainsville Rd.	24 Units	\$ 575,000
📍 Gatehouse	23 Units	\$ 460,000
📍 Harbor House	21 Units	\$ 360,000

Office Properties	Property Size	Value
📍 Fifth Third Center at One SeaGate	744,000 SF	\$40,000,000
📍 Harvest Square	147,252 SF	\$ 3,106,000
📍 Medical Mutual	129,752 SF	\$14,700,000
📍 Arrowhead Properties Portfolio	126,000 SF	\$12,600,000
📍 Romanoff Portfolio	126,000 SF	\$ 7,950,000
📍 3103 Executive Pkwy.	101,000 SF	\$ 5,350,000
📍 Liberty Square	31,970 SF	\$ 2,800,000
📍 3930 Sunforest Ct.	23,368 SF	\$ 3,650,000

Industrial Properties	Property Size	Value
📍 First Industrial/Ozburn Hessey	735,000 SF	\$22,000,000
📍 STRS-Ohio Portfolio	514,652 SF	\$15,650,000
📍 Magna Exteriors & Interiors of America, Inc.	177,500 SF	\$ 9,100,000
📍 Kenco Warehouse	96,000 SF	\$ 4,500,000
📍 1300 Flagship Dr.	24,000 SF	\$ 1,100,000
📍 NES Rentals (Ft. Wayne, IN)	15,485 SF	\$ 900,000
📍 NES Rentals (Perrysburg, OH)	14,560 SF	\$ 1,250,000

Retail Properties	Property Size	Value
📍 Byrning Hill Shopping Center	69,942 SF	\$ 700,000
📍 Timberstone Commons	56,321 SF	\$ 2,100,000
📍 Library Plaza	34,475 SF	\$ 1,905,000
📍 360 E. Broad St.	29,000 SF	\$ 3,050,000
📍 1221 W. High St.	23,942 SF	\$ 1,520,000
📍 Dollar General	9,100 SF	\$ 1,329,000
📍 Shops of Spring Meadows (McCord Rd.)	7,260 SF	\$ 1,742,000
📍 Sky Bank Branch, McCord Rd.	4,035 SF	\$ 2,675,000

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## Affiliations/Accreditations

- Toledo Regional Association of Realtors – Served on Board: 1992-1997; Served as President: 1996
- Toledo Area Small Business Association – Served on Board: 1994-1999; Served as Chair: 1997; Served on Executive Committee: 1994-1998
- Regional Chamber of Commerce: Served on Board: 1997-2005; Served on Executive Committee: 1997 and 2001-2005
- Regional Growth Partnership – Chairman: May 2012-May 2015; Board: 2000-present
- Ohio Council-Community Schools - Served on Board: 2006-present; Served as Chair: 2008-2012

## Education

- Bachelor of Science, Business Administration majoring in Real Estate and Urban Land Economics, Ohio State University, Columbus, Ohio
- CCIM Institute and SIOR designations