

# Professional Profile



## Mike Poulos

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### Clients Represented

- Allstate Insurance
- Ameritech
- American Financial Realty Trust
- Charter One Bank
- City of Perrysburg
- DBSI/DDRS
- Eaton Corporation
- Eastman Kodak
- Ford Motor
- Fortune Brands/Therma Tru
- Health Care REIT, Inc.
- IBM
- ITT
- John Hancock Insurance
- Lucas County, Ohio
- Mass Mutual
- Medical Mutual of Ohio
- Microsoft
- National City Bank
- Owens-Corning
- Progressive Insurance
- Sky Bank
- Time Warner Cable
- Toledo Orthopaedic Surgeons
- Westfield Insurance

## Professional Experience

Mr. Poulos transacts solely office brokerage work on behalf of his clients. Mr. Poulos specializes in the sales and leasing of office buildings in Toledo and the surrounding suburbs. Mike has focused the majority of his time on tenant representation, user building sales and landlord representation.

Mr. Poulos has more than 23 years experience in the commercial real estate industry. Since 2000, Mike has been involved in office sale and lease transactions valued in excess of \$55,000,000. From 1982 to 1987 Mr. Poulos acted as a site selection and acquisition specialist for a regional shopping center developer. In 1987 Mr. Poulos joined a local broker's office properties team. In 1995 Mike was promoted to Vice President of the Office Group and remained in that position until joining the Reichle Klein Group in January 2000. During his career he has been responsible for marketing a number of office properties in the Toledo area. These properties include:

### Office Building Assignments

	Square Feet
● Fifth Third Center at One SeaGate	750,000 SF
● Summit Center	260,000 SF
● Executive Building	100,000 SF
● Levis Commons	81,000 SF
● Woodlands	75,000 SF
● Charter One Bank	70,000 SF
● Toledo Engineering	72,000 SF
● Gardner	50,000 SF
● Huntington Insurance	50,000 SF

### Tenant Rep/Build To Suit Assignments

	Square Feet
● Fortune Brands/Therma-Tru	50,000 SF
● Toledo Orthopaedic Surgeons	48,000 SF
● Mass Mutual	25,000 SF
● ITW DeVilbiss	45,000 SF
● Health Care REIT, Inc.	25,000 SF
● AON	23,000 SF
● Root Learning, Inc.	21,000 SF
● Envirosafe of Ohio	13,500 SF
● Westfield Insurance	13,000 SF
● The Collaborative	12,000 SF

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## Affiliations/Accreditations

- Member, National Association of Realtors®
- Member, Ohio Association of Realtors®
- Member, Toledo Board of Realtors®